



**aea**

ARIZONA ENNEAGRAM ASSOCIATION

**2019**

**ANNUAL REPORT**

# Our Executive Director on 2019



As Executive Director of the Arizona Enneagram Association, I would like to give a shout out to all who made 2019 our best year yet! We extend a huge thank you to our members, teachers, volunteers, attendees, guest speakers, staff and donors. It is no exaggeration to say the AEA wouldn't exist without YOU!

2019 brought both departures and arrivals to our board of directors. We welcome Erlina Edwards as our new Board President! Erlina was on the board in the early days of the AEA until her career took her to Florida. Erlina has a wealth of high level corporate experience and a passion for the Enneagram that will help take the AEA to the next level in our goals to bring quality Enneagram trainings to a broader audience and taking our trainings into online formats.

We said a fond farewell to Judy Shoob and Jen Glazar. Judy is one of the founders of the AEA and served for six years, returning after a two year break to the president role for three years once again. She has surely earned her retirement through her steadfast commitment to AEA! Jen served loyally and extraordinarily for six years, not only on the board but also as chair of Marketing, Website and Events. We are grateful beyond measure to Jen and Judy. And we are happy that they both remain committed to supporting the AEA. 2019 also brought sadness to us as we lost board member and devoted teacher, Sandy Hogan, who passed after a short battle with cancer. She is deeply missed.

We also welcome 2 new board members, Christy Dargus and WendyLynn Flemming. Christy brings with her both a degree and experience in non-profit management. In addition to serving on the board, Christy is assisting the AEA in our fundraising efforts. WendyLynn Flemming is a life coach and workshop facilitator who uses the Enneagram in her work. She is our Events Coordinator, assuring that our participants have a quality experience in all that they attend. We are delighted to have Christy and WendyLynn on board!

Warmest Regards,

*Jaye Andres*



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The Arizona Enneagram Association (AEA) is a **501c3 not-for-profit organization** founded in 2008. Our mission is to offer opportunities to grow in self-awareness, compassionate understanding and better relationships. Our core purpose is to contribute to the unfolding and expansion of the consciousness of humanity.

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# 2019 at a Glance

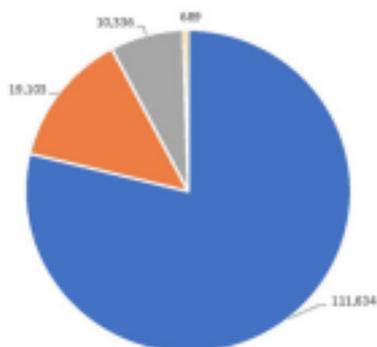
- Total attendance at AEA offerings in 2019 exceeded 525
- Event discounts for age 35 and under continued and we are pleased to see younger people join us as the Enneagram enjoys an explosion in interest
- 6 Special Topic Workshops were presented by AEA Professional Members and Certified Teachers
- In May, AEA's signature Spiritual Freedom Intensive (SFI) Retreat, Working with the Barriers to Spiritual Freedom, was held at Redemptorist Renewal Center in Tucson, AZ. This five-day retreat incorporates process work that is designed to help strengthen the Inner Observer and release identification with type structure.
- In September, we debuted our third SFI offering, Personifying Spiritual Freedom, which was developed at the request of past SFI participants. The goal of the retreat is to integrate the Holy Ideas into their lives on a permanent basis. The event was attended by 26 alums of our first two offerings.
- In November, Beatrice Chestnut and Uranio Paes presented The Nine Keys of Transformation at our annual November Special Event. This popular workshop attracted attendees from 20 states as well as Canada, making this our first international event!
- AEA members totaled 145, an increase of 10% over 2018
- Our 2019 fundraising campaign raised \$19,103.00

**THANK YOU to all our Donors, Members & Volunteers!**

# 2019 Financials

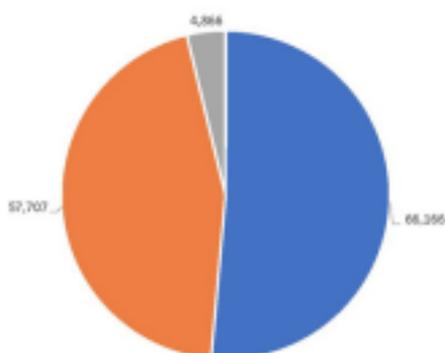
## Income

Training & Events	111,634
Donations	19,103
Membership	10,336
Other	689
<b>Total</b>	<b>\$ 141,762</b>



## Expenses

Training & Events	66,166
Operations	57,707
Marketing/Website	4,866
<b>Total</b>	<b>\$ 128,739</b>



## Balance Sheet

### Assets

Cash	73,085
Other Assets	972
<b>Total</b>	<b>\$74,057</b>

### Liabilities

Current Liabilities	52
Equity	74,002
<b>Total</b>	<b>\$74,057</b>



## Our President on 2020

As the AEA embarks on its twelfth year, we seek to expand the Enneagram's wisdom throughout Arizona and surrounding communities. Beyond the insatiable need for love to permeate this world, there is also a dire need for greater "self-intelligence". If you

have worked with the Enneagram, you're aware that it is one of the most advanced tools available to create self-awareness and compassionate understanding.

As the AEA's incoming President, I'm struck by the dedication of its two-member staff, committee chairs, and volunteers, who are on a mission to change lives. Their daily efforts to maintain the highest quality of teachers, course material, and safe spaces to do deep transformative work is undeniable.

Even before COVID 19, our modest budget needed angelic intervention. Now, with the current climate, the need is great if we're going to thrive at producing a positive impact. To accomplish this, we need to broaden our outreach to larger and more diverse audiences. We've set a personal goal to increase our membership by 10% and establish our Presence as a community committed to advancing consciousness!

We would not exist if it were not for your continued interest and support. Here are a few suggestions that would really support our mission and help us to accomplish our goals.

- Please be sure you are following us on our social media accounts
- Share our encouraging post and upcoming events with your family and friends
- Make a donation when able
- Join us at our monthly meet-ups and bring a friend
- Register for our amazing educational and empowering events and workshops
- Get involved, give us your ideas, and let us know how we can support you more
- And, most importantly, continue to grow and learn by using the Enneagram tool that we all love so much

We thank you in advance for whatever you are inclined to do to protect and advance this ever important work and the future of our association.

All the best,

*Erlina Edwards*

# Your Gift Matters

When you support the AEA you help build wider and wider circles of connection, break down barriers and prejudices and touch more hearts with love, understanding and compassion.

## Your Gift:

- Ensures that we continue to deliver outstanding education to those who come to us in search of transformation, healing and hope
- Assists in providing teachings in a variety of formats to reach a broader and more diverse audience
- Provides assistance to those seeking financial aid to attend our events
- Helps us spread the Enneagram with its unique ability to increase self-awareness, self-responsibility, authenticity and compassionate communication to heal a world that is increasingly divisive
- Brings people together in community to be seen and heard at a deep and healing level

To our donors and members, thank you for your generosity and service to the AEA; we are deeply grateful. To our future donors and members, thank you for considering supporting the AEA and assisting in our dream of creating a more caring, compassionate, connected world.

# Our 2020 Fundraising Goal

## \$21,500

There are many ways to support the AEA:

**Donate online** at <https://arizonaenneagram.org/donate-to-aea/>  
A contribution may start as small as a \$5 one-time or monthly donation.

**Send a check** payable to AEA to: The Arizona Enneagram Association  
3104 E. Camelback Road #758 | Phoenix | AZ | 85016.

**Text** OPENHEARTS to 44-321 (not case sensitive) You will receive a link to take you to a secure page for Arizona Enneagram Association where you can make a donation of your choosing using your bank account or credit card.

**The AEA is a 501C3 Non-Profit-Your donations are tax-deductible**

**Shop at Amazon Smile** and choose AEA as your designated charity

**Participate** in our MeetUps, Workshops, Retreats and Special Events.

Like us on **facebook and Instagram** and share our posts

**Refer** family, friends, colleagues and clients to our events.

**Become a Member** of the AEA - you can join via our website

**Volunteer** to be part of one of our many committees. Contact Sheila Grant at [admin@arizonaenneagram.org](mailto:admin@arizonaenneagram.org), if you would like to volunteer.

**[www.ArizonaEnneagram.org](http://www.ArizonaEnneagram.org)**



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## Board of Directors



Erlina Edwards  
President



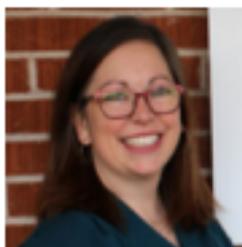
Jenny Yoder  
Secretary



Marilyn Johnson  
Treasurer



Sunil Ahuja  
Director



Christy Dargus  
Director



WendyLynn Flemming  
Director



Art Guina  
Director

## Contract Staff



Jaye Andres  
Executive Director



Sheila Grant  
Accountant &  
Administrator